

Use Cases for Life Sciences: Compliance Platform

How can we overcome legacy technology that no longer meets our needs?

APPIAN CUSTOMER

- Multi-national pharmaceutical company.
- Global presence.

CHALLENGES

- Legacy solution being retired exposes risk.
- Lack of transparency.
- Antiquated technology causing global inefficiency.

GOALS

- Eliminate risks to company reputation and revenue.
- Increase transparency for global sourcing professionals.
- Create, maintain, and share reliable and timely information about compliance risks, globally.

Sample App: FCPA Compliance

BUSINESS CASE

- Must comply with Foreign Corrupt Practices Act (FCPA).
- Legacy solution in place cannot keep pace with modern needs:
 - No transparency of process or data.
 - Limited reporting capabilities.
 - Slow response time.
 - Inflexible capabilities.
 - Low user adoption.

APPROACH

- Provide a platform to identify, communicate, and mitigate risks when engaging with healthcare providers.
- Requirements:
 - Rapid creation, maintenance, and sharing of reliable timely risk data.
 - Standardized business rules to avoid inadvertent compliance risks.
 - Role-based access with complete audit log for compliance
 - General capabilities must include: ease of use, mobility, collaboration, task management, multi-language support.

RESULTS

- Increased compliance tracking when engaging foreign nationals.
- Transformed reporting, increasing scope and availability.
- Improved worker productivity .
- Expanded visibility, resulting in new metrics:
 - Number of days from initial FCPA request to approval date.
 - Worker efficiency - amount of time to process FCPA requests.
 - Amount of time to generate reports.
- All covering 15 languages and spanning dozens of countries...with Appian.



Appian

Existing Applications

CLINICAL: Site Initiation – Readiness – Effectiveness Study Start Up, "1572", IP (Green Light), Global CRO Contracts, Pre-approval Inspection

CMC: High Throughput Experiment Tracking, Global Compound Ordering, LIMS

REGULATORY: Regulatory Operations, IDMP, e-Submissions & Publishing, Online 510K FDA Review

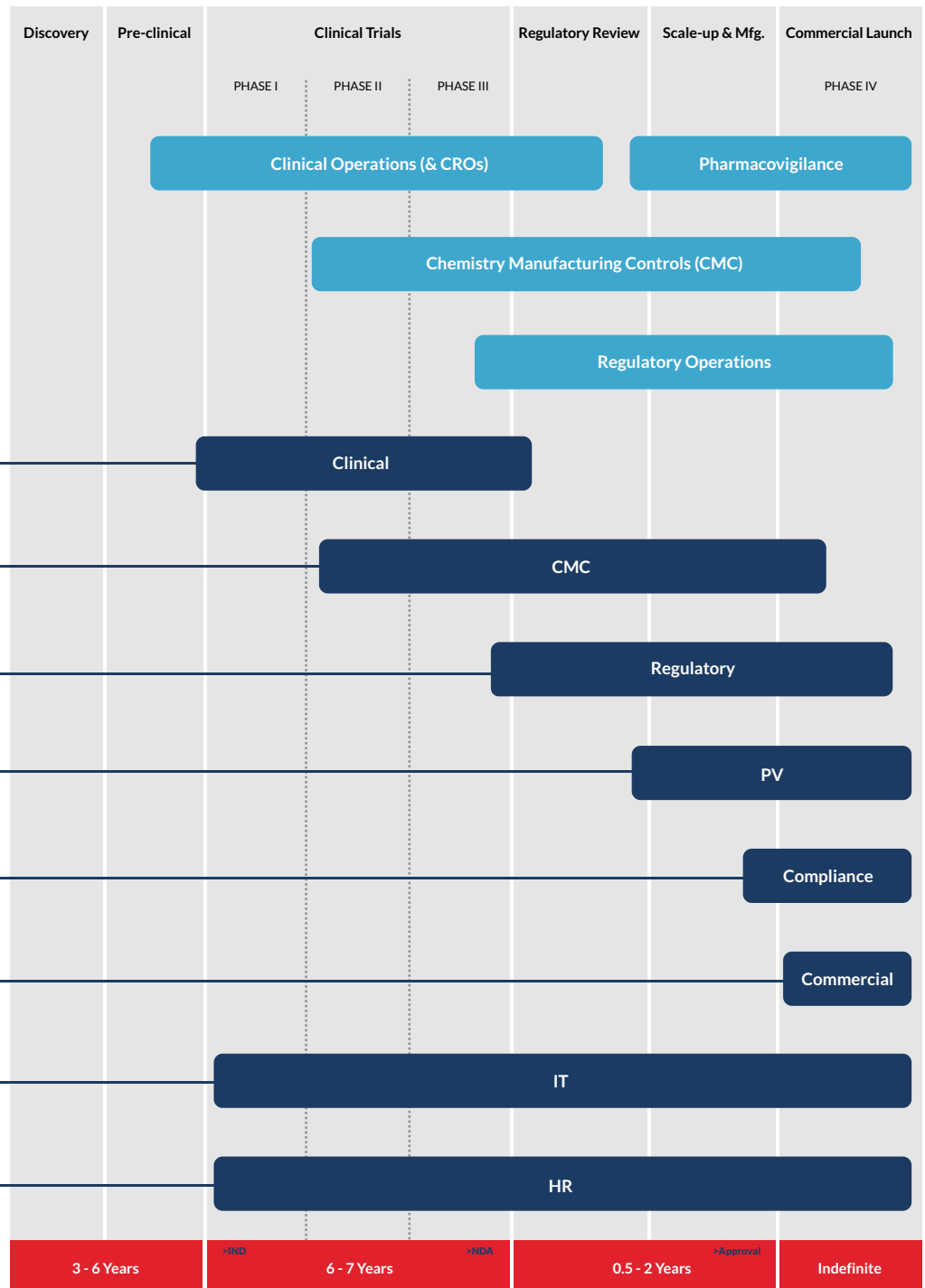
PV: Safety Information Management, Safety Signal Tracking

COMPLIANCE: Anti Bribery and Corruption (FCPA), Third Party Intermediaries, Sunshine Act

COMMERCIAL: Sales Force Automation, Contracts

IT: Asset Management v. Resources, Statements of Work Management

HR: On Boarding, Recruiting



Appian

Appian delivers an enterprise platform for digital transformation that speeds time to market and value to the patient. Powered by industry leading capabilities, Appian's approach radically accelerates the time it takes to build and deploy powerful, modern applications, on-premises or in

the cloud. The world's most innovative life sciences organizations use Appian to revolutionize their customer experiences, transform their operations, and master regulatory compliance.

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