Use Cases for Life Sciences: Compliance Platform

How can we overcome legacy technology that no longer meets our needs?

APPIAN CUSTOMER
• Multi-national pharmaceutical company.
• Global presence.

CHALLENGES
• Legacy solution being retired exposes risk.
• Lack of transparency.
• Antiquated technology causing global inefficiency.

GOALS
• Eliminate risks to company reputation and revenue.
• Increase transparency for global sourcing professionals.
• Create, maintain, and share reliable and timely information about compliance risks, globally.

Sample App: FCPA Compliance

BUSINESS CASE
• Must comply with Foreign Corrupt Practices Act (FCPA).
• Legacy solution in place cannot keep pace with modern needs:
  - No transparency of process or data.
  - Limited reporting capabilities.
  - Slow response time.
  - Inflexible capabilities.
  - Low user adoption.

APPROACH
• Provide a platform to identify, communicate, and mitigate risks when engaging with healthcare providers.
• Requirements:
  - Rapid creation, maintenance, and sharing of reliable timely risk data.
  - Standardized business rules to avoid inadvertent compliance risks.
  - Role-based access with complete audit log for compliance
  - General capabilities must include: ease of use, mobility, collaboration, task management, multi-language support.

RESULTS
• Increased compliance tracking when engaging foreign nationals.
• Transformed reporting, increasing scope and availability.
• Improved worker productivity.
• Expanded visibility, resulting in new metrics:
  - Number of days from initial FCPA request to approval date.
  - Worker efficiency - amount of time to process FCPA requests.
  - Amount of time to generate reports.
• All covering 15 languages and spanning dozens of countries...with Appian.
# Use Cases for Life Sciences

## Appian

**Existing Applications**

- **CLINICAL**: Site Initiation — Readiness — Effectiveness
  - Study Start Up, "1572", IP (Green Light), Global CRO
  - Contracts, Pre-approval Inspection

- **CMC**: High Throughput Experiment Tracking, Global
  - Compound Ordering, LIMS

- **REGULATORY**: Regulatory Operations, IDMP,
  - e-Submissions & Publishing, Online 510K FDA Review

- **PV**: Safety Information Management, Safety
  - Signal Tracking

- **COMPLIANCE**: Anti Bribery and Corruption (FCPA),
  - Third Party Intermediaries, Sunshine Act

- **COMMERCIAL**: Sales Force Automation, Contracts

- **IT**: Asset Management, v. Resources,
  - Statements of Work Management

- **HR**: On Boarding, Recruiting

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**Appian delivers an enterprise platform for digital transformation that speeds time to market and value to the patient.**

Powered by industry leading capabilities, Appian's approach radically accelerates the time it takes to build and deploy powerful, modern applications, on-premises or in the cloud. The world's most innovative life sciences organizations use Appian to revolutionize their customer experiences, transform their operations, and master regulatory compliance.

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