Appian

Use Cases for Life Sciences: Financial Transparency

COMPANY PROFILE

- A leading global pharmaceutical company

- Over 100,000 employees

- Operating in 50+ countries worldwide

CHALLENGES

The company struggled to gain financial transparency. Their tools were not suited for improving agility, operational performance, or efficiencies. They also struggled with manual data entry and data segregated among multiple systems.

Their siloed processes meant higher costs and more maintenance for even the simplest requests or changes. They needed complex analysis and lengthy timelines to accomplish basic tasks.

SOLUTION GOALS

The company sought a platform that could easily integrate with their current systems. They needed to be able to better track and report budget changes and automate aspects of budget setup. They also wanted to gain better project control by aligning all tasks in a single tool with the ability for easy collaboration from all users.

They strived to increase efficiency with streamlined communication channels among their various global sites, centralized report generation capabilities, and a unified source for tracking orders.

RESULTS

The company chose Appian to help digitally transform their processes. With Appian's agile platform, they were able to achieve:

- Decreased project cycle times

- Centralized processes and easy tracking

- Real-time visibility into process, acknowledging and correcting problems throughout

- Streamlined communication across countries and sites

- Decreased project lead time by sending tasks only to applicable sites

- Enhanced project control with project spending aligned in a single tool including all people involved

Discovery	Pre-clinical	Clinical Trials			Regulatory Review	Scale-up & Mfg.	Commercial Launch
		PHASE I	PHASE II	PHASE III			PHASE IV

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Existing Applications

Clinical Operations (& CROs)

Pharmacovigilance

Chemistry Manufacturing Controls (CMC)

Regulatory Operations

CLINICAL: Site Initiation — Readiness — Effectiveness Study Start Up, "1572", IP (Green Light), Global CRO Contracts, Pre-approval Inspection

Clinical

CMC: High Throughput Experiment Tracking, Global Compound Ordering, LIMS

CMC

REGULATORY: Regulatory Operations, IDMP, e-Submissions & Publishing, Online 510K FDA Review
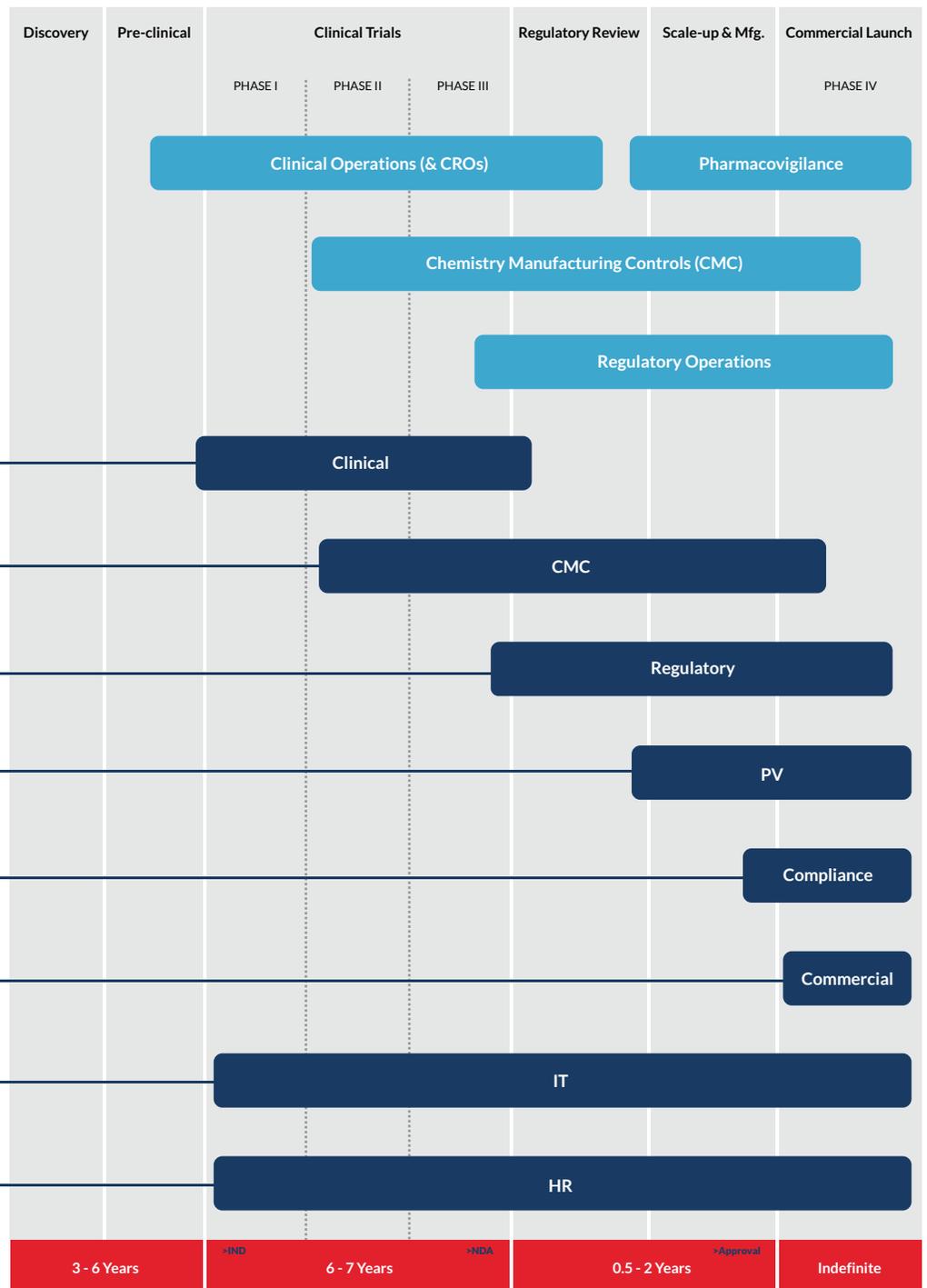
Regulatory

PV: Safety Information Management, Safety Signal Tracking

PV

COMPLIANCE: Anti Bribery and Corruption (FCPA), Third Party Intermediaries, Sunshine Act

Compliance

COMMERCIAL: Sales Force Automation, Contracts

Commercial

IT: Asset Management. v. Resources, Statements of Work Management

IT

HR: On Boarding, Recruiting

HR

3 - 6 Years	>IND 6 - 7 Years >NDA	>Approval 0.5 - 2 Years	Indefinite

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Appian provides a leading low-code software development platform that enables organizations to rapidly develop powerful and unique applications. The applications created on Appian's platform help companies drive digital transformation and competitive differentiation.

For more information, visit www.appian.com