Appian

Procurement and Contract Management

VISIBILITY TO IMPROVE END-TO-END PROCUREMENT CYCLES

> Improve supplier management from on-boarding to performance measurement

> Enhance negotiations with better traceability and visibility across contracts

> Reduce sourcing cycle times with streamlined procurement workflow

> Save time and money by automating procurement and contracting processes

Procurement teams control spending and support operations with timely acquisition of quality goods and services. Improving effectiveness around this strategic function leads to cost reduction, risk mitigation, and better purchasing decisions.

Organizations that centralize and automate procurement processes, including purchasing and supplier communication, can be more strategic in their sourcing and negotiations. Yet procurement and contracting teams are often forced to rely on manual processes, spreadsheets, and siloed systems—which translates to long lead times and higher costs.

IMPROVE PERFORMANCE WHILE SAVING TIME

With Appian's low-code platform, organizations can proactively manage all aspects of the procurement and contract management lifecycle.

- **Achieve a unified view** of contracts, suppliers, purchase history, and projects

- **Orchestrate complex processes,** tasks, and approvals between all stakeholders involved in procurement and contracting

- **Provide real-time reporting** and monitoring across the end-to-end procurement activities to improve decision making

- **Extend and connect** enterprise systems and data across the organization

FOCUS

Take an automated approach to effectively manage procurement and contracting.

- Improve purchasing decisions and negotiations with visibility across suppliers and contracts

- Better manage supplier relationships and vendor selection with improved insight and communication

- Automate the end-to-end procurement and contracting lifecycle to save time and money

- Reduce the time between RFP initiation, vendor selection, and contract execution

TAKE CONTROL

Using Appian, you can quickly build, deploy, and scale new applications, including:

- Employee and Contractor On-Boarding

- Human Resource Management

- Internal Help Desk

- IT Asset Lifecycle Management

- Merger & Acquisitions

- Order Management

- PMO Management

- Revenue Recognition

- Vendor/Supplier Relations Management

PREPARE FOR THE FUTURE

Exceptional procurement and contract management leads to stronger business relationships—and in turn, business growth and impact.

It takes speed and power to transform procurement. The Appian low-code development platform provides both.

With Appian, organizations can build web and mobile apps faster, run them on Appian cloud, and manage complex processes end-to-end, without limitations.

TRANSFORM PROCUREMENT & CONTRACTING WITH APPIAN:

U.S. AIR FORCE

Solution improves efficiency and reduces cost for the end-to-end contract lifecycle, with **14,000 contracts awarded in the first 10 months** of deployment.

Sprint

Solution allows the supply chain group to **improve contract negotiations and renewals** by better tracking providers and usage trends.

VISY

Mobile application for field sales **increased their new contracts by 50%** and allows for 77% of new contracts to be on-boarded in 1 day.

DISA

Solution handles end-to-end procurement, **processing more than $1.7 billion in contracts**, covering over 36,000 requirements and actions.

Appian

Appian provides a low-code development platform that accelerates the creation of high-impact business applications. Many of the world's largest organizations use Appian applications to improve customer experience, achieve operational excellence, and simplify global risk management and compliance.

For more information, visit www.appian.com