We believe you should get it right the first time, prove value quickly, and build on your success. That’s why we offer the Appian Guarantee. It’s our commitment that you will realize incredible productivity and impact with Appian.

**The two virtues of the Appian Guarantee.**

**Fast to Build**

Your first application project delivered in 8 weeks for just $150K*

**Fast to Learn**

Anyone technical can become an Appian developer in just 2 weeks*

**Fast to Build**

The Guarantee is backed by the simplicity and power of our low-code platform, combined with our experience working with some of the world’s most successful companies to solve their biggest transformation challenges.

- A focused 8-week delivery period for your first application
- Clearly-documented guidelines to ensure successful delivery
- A talented team driving a rapid path to project success
- Full use of Appian standard features
- Collaborative application design through agile methodology
- Project implementation and deployment best practices

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**OCC**

“We built our first application in about 6 weeks. Now we’re at the point where we can build an application in a day.”

BILL RACZYK
DIRECTOR, PROCESS INNOVATION AT OCC

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**BARCLAYS**

“Appian Professional Services have been fantastic. They’ve been able to deliver an agile methodology and work with us very closely, probably one of the fastest deployments of software I’ve seen.”

NATALIE ASTIN
HEAD OF DIGITAL DATA APPLICATIONS AT BARCLAYS
Prior to kickoff, your Appian team will work with you to identify any prep work that must be completed in order to build a foundation for speed. Then, in 8 weeks, we turn your ideas into high-impact applications for your business. Our framework is composed of 3 simple phases, incorporating proven agile techniques combined with our expertise in low-code development to ensure your applications deliver maximum value.

<table>
<thead>
<tr>
<th>Weeks 1–2</th>
<th>Sprint 0</th>
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<td>Project kickoff: This is where your Appian project team will develop and refine your plan, setting up for quick solution delivery.</td>
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| • Goals and User Personas  
• Backlog Formation  
• Solution Design  
• Release Plan  
• Development |

<table>
<thead>
<tr>
<th>Weeks 3–6</th>
<th>Sprints 1 &amp; 2</th>
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<td>From weeks 3 to 8, we follow the agile methodology through iterative and incremental sequences to develop and deliver releases comprised of the most valuable features.</td>
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| • Daily Stand-ups  
• Feature Demos  
• Continuous Feedback  
• Sprint Planning  
• Design, Build & Test |

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<tr>
<th>Weeks 7–8</th>
<th>Sprint 3 &amp; Wrap-Up</th>
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<tr>
<td>The final sprint: This is when we deploy the application, wrap-up with a project audit, and celebrate your success.</td>
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</table>
| • Final Testing and Refinement  
• Project Wrap-up  
• Deployment  
• Project Audit |

**Fast to Learn**

The Appian low-code platform is unmatched in its accessibility. Coming up to speed on Appian is intuitive and easy, so anyone technical can become an Appian Developer. In just ten days, you can learn the skills necessary to begin building your own applications on the Appian Platform. The 10-day design course includes:

- **Interface Design**
- **Tasks & Dynamic Reports**
- **Process Models**
- **Configuring Records**
- **Build an Application**
- **Assigning Security Rules**

This course offers a combination of lectures and coached exercises to teach best practices of object design, user experience, and application deployment.

The Appian Guarantee is available to new Appian customers developing and deploying in the cloud who purchase Appian software with an annual contract value in excess of an Appian-set minimum, who agree to fully use standard Appian features and prioritize scope according to the guidelines as qualified by Appian Professional Services. These guidelines are best practices for fast delivery as they relate to project delivery methodology, integrations, data manipulation, and data design. The 10-day design course fees are not included in the first application project cost.

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**Experience Appian’s low-code platform today! Start your free trial at:** [appian.com/free-trial](http://appian.com/free-trial)

Appian provides a low-code automation platform that accelerates the creation of high-impact business applications. Many of the world’s largest organizations use Appian solutions to improve customer experience, achieve operational excellence, and simplify global risk management and compliance.

**For more information, visit** [www.appian.com](http://www.appian.com)