



Appian Guarantee:

Turn ideas into applications, faster. We guarantee it.

We believe you should get it right the first time, prove value quickly, and build on your success. That's why we offer the Appian Guarantee. It's our commitment that you will realize incredible productivity and impact with Appian.

The two virtues of the Appian Guarantee.

Fast to Build

Your first application project delivered in 8 weeks for just \$200K*

Fast to Learn

Anyone technical can become an Appian developer in just 2 weeks*

Fast to Build

The Guarantee is backed by the simplicity and power of our low-code platform, combined with our experience working with some of the world's most successful companies to solve their biggest transformation challenges.

- A focused 8-week delivery period for your first application
- Clearly-documented guidelines to ensure successful delivery
- A talented team driving a rapid path to project success
- Full use of Appian standard features
- Collaborative application design through agile methodology
- Project implementation and deployment best practices



"We built our first application in about 6 weeks. Now we're at the point where we can build an application in a day."

BILL RACZYK
DIRECTOR, PROCESS INNOVATION AT OCC



"Appian has really impacted the business because it has allowed us to be transformational, and transformational in a lot quicker time than we typically would be."

JOEL EIGEGE
VP RENTAL AND GLOBAL PRODUCT MANAGER
AT RYDER

Prior to kickoff, your Appian team will work with you to identify any prep work that must be completed in order to build a foundation for speed. Then, in 8 weeks, we turn your ideas into high-impact applications for your business. Our framework is composed of 3 simple phases, incorporating proven agile techniques combined with our expertise in low-code development to ensure your applications deliver maximum value.

Weeks 1–2 | Sprint 0

Project kickoff: This is where your Appian project team will develop and refine your plan, setting up for quick solution delivery.

- Goals and User Personas
- Backlog Formation
- Solution Design
- Release Plan
- Development

Weeks 3–6 | Sprints 1 & 2

From weeks 3 to 8, we follow the agile methodology through iterative and incremental sequences to develop and deliver releases comprised of the most valuable features.

- Daily Stand-ups
- Feature Demos
- Continuous Feedback
- Sprint Planning
- Design, Build & Test

Weeks 7–8 | Sprint 3 & Wrap-Up

The final sprint: This is when we deploy the application, wrap-up with a project audit, and celebrate your success.

- Final Testing and Refinement
- Project Wrap-up
- Deployment
- Project Audit

Fast to Learn

The Appian low-code platform is unmatched in its accessibility. Coming up to speed on Appian is intuitive and easy, so anyone technical can become an Appian Developer. In as little as two weeks, you can learn the skills necessary to begin building your own applications on the Appian Platform. Our initial Developer training includes:



Interface Design



Tasks & Dynamic Reports



Build an Application



Process Models



Configuring Records



Assigning Security Rule

Experience Appian's low-code platform today! Start your free trial at: [appian.com/free-trial](https://www.appian.com/free-trial)

* The Appian Guarantee is available to new Appian customers developing and deploying in the cloud who purchase Appian software with an annual contract value in excess of an Appian-set minimum, who agree to fully using standard Appian features and prioritizing scope according to the guidelines as qualified by Appian Customer Success. These guidelines are best practices for fast delivery as they relate to project delivery methodology, integrations, data manipulation, and data design. Training fees are not included in the first application project cost.

appian

Appian provides a low-code automation platform that accelerates the creation of high-impact business applications. Many of the world's largest organizations use Appian solutions to improve customer experience, achieve operational excellence, and simplify global risk management and compliance.

For more information, visit www.appian.com